

# Gianmarco Andreana

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Department of Economics  
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## Research Interests

### **Air transport, applied game theory, operations research**

Assessment of airline competition equilibria under different game-theoretic settings. Evaluation and development of air transport policies. Mitigation of air transport climate impact. Development of algorithms for single and multi-stage game-theoretic models. Airport noise assessment and reduction. Air traffic demand estimation.

## Employment

### **University of Bergamo**

Department of Economics  
Post-doctoral Researcher  
Lecturer

March 2024 – present

March 2023 – present

### **Hebrew University of Jerusalem**

Business School  
Post-doctoral Researcher  
Lecturer

January 2023 – January 2024

January 2023 – January 2024

## Education

### **University of Bergamo & Pavia**

Ph.D., Applied Economics and Management  
*Supervisor:* Prof. Nicole Adler  
*Tutor:* Prof. Gianmaria Martini  
*Field:* Air Transport Competition

March 2023

*Dissertation:* "Externalities in the Aviation Industry"

*Evaluation:* "Excellent"

*Dissertation committee:* Prof. Stef Proost (KU Leuven)

Prof. Claudio Ferrari (University of Genova)

### **Hebrew University of Jerusalem**

Business School  
Visiting Research Fellow

June 2021 – October 2022

### **University of Bergamo**

M.S.E., Management Engineer

September 2019

### **University of Bergamo**

B.S.E., Management Engineer

September 2017

## Publications **Journal papers (peer reviewed)**

Adler, N., & **Andreana, G.** (2023). "Aiding airlines for the benefit of whom? An applied game-theoretic approach". *European Journal of Operational Research*.

**Andreana, G.**, Gualini, A., Martini, G., Porta, F., & Scotti, D. (2021). "The disruptive impact of COVID-19 on air transportation: An ITS econometric analysis". *Research in Transportation Economics*, 90, 101042.

### **Working papers**

de Jong, G., Adler, N., & **Andreana, G.** "Air Transport Demand in Europe and North-America: Estimation and Application in an Aviation Environmental Policy Game". *Forthcoming*.

Adler, N., & **Andreana, G.**, de Jong, G. "Competing on Emission Charges". *Forthcoming*.

**Andreana, G.**, Grampella, M., Martini, G., & Scotti, D. (2022)." A General and Simplified Methodology to Define Airport Noise-Influenced Zones and a Measurement of Related Social Costs". *Available at SSRN 4097434*.

## Awards

### **ISTRC Conference Grant Summer 2023**

*The Israeli Smart Transport Research Center* 2023

### **TSL Cross Regional Grants**

*Informs, Transportation Science and Logistics* 2022

### **AAS Best Student Presentation Competition**

*Informs, Aviation Application Section* 2022

### **Best Paper by a Junior Researcher**

*International Transport Economics Association (ITEA)* 2022

### **Giovanni Manera Fellowship**

*University of Pavia* 2022

### **Discrete Choice Analysis course tuition scholarship**

*Ecole Polytechnique Fédérale de Lausanne (EPFL)* 2022

### **Best student paper award**

*24<sup>th</sup> ATRS Worldwide* 2021

## Conferences **2024**

*5<sup>th</sup> SoAR Symposium on Aviation Research, Luxembourg, Luxembourg*

**Paper:** "Air Transport Demand in Europe and North America: Estimation and Application in a Game-Theoretical Analysis of Slot Values"

**Discussant:** "Terminal Airspace Scheduling Optimization with Environmental Considerations" by W. Ng

## **2023**

*2023 INFORMS Annual Meeting, Phoenix, Arizona, USA*

**Session Chair: AAS Best Student Presentation Competition**

**Paper:** "Air Transport Demand in Europe and North America: Estimation and Application in an Aviation Environmental Policy Game"

*11<sup>th</sup> hEART Symposium of the European Association for Research in Transportation, ETH Zurich, Switzerland*

**Paper:** "Competing on Emission Charges"

*4<sup>th</sup> SoAR Symposium on Aviation Research, Toulouse, France*

**Paper:** "Competing on Emission Charges"

## **2022**

*2022 INFORMS Annual Meeting, Phoenix, Arizona, USA*

**Paper:** "Competing on Emission Charges"

**(AAS Best Presentation Award)**

*International Transportation Economics Association (ITEA), Toulouse, France*

**Paper:** "Aiding airlines for the benefit of whom? An applied game-theoretic approach"

**(Best Student Paper)**

*3<sup>rd</sup> SoAR Symposium on Aviation Research, Bergamo, Italy*

**Organization committee**

**Paper:** "Aiding airlines for the benefit of whom? An applied game-theoretic approach"

## **2021**

*2021 INFORMS Annual Meeting, Anaheim, California, USA*

**Paper:** "Aiding airlines for the benefit of whom? An applied game-theoretic approach"

*24<sup>th</sup> ATRS Worldwide, Sidney, Australia*

**Paper:** "A general and simplified methodology to define airport noise influenced zones and measure the related social cost"

**(Best Student Paper)**

Teaching	<b>University of Bergamo</b> <i>Lecturer</i> Industrial Organization (M.S.E. 37210-1), Spring 2024	
	<b>The Hebrew University of Jerusalem</b> <i>Lecturer</i> Quantitative Models (M.B.A. 55815), Spring 2023	
	<b>University of Bergamo</b> <i>Teaching Assistant</i> Health Economics and Policy (M.S.E. 148009-M2), Spring 2020, Spring 2021	
	<b>University of Bergamo</b> <i>Teaching Assistant</i> Market Regulation and Health Care (M.S.E. 37186-ENG), Fall 2020, Fall 2021	
	<b>University of Bergamo</b> <i>Tutor</i> Summer School in Applied Health Econometrics and Health Policy, July 2020	
	<b>University of Bergamo</b> <i>Teaching Assistant</i> Economics (B.S.E. 22045), Fall 2019, Fall 2020, Fall 2021, Fall 2022	
	<b>University of Bergamo</b> <i>Teaching Assistant</i> Health Economics (B.S.E. 95010), Fall 2019, Fall 2020	
Training	<b>International Transportation Economics Association (ITEA)</b> <i>Transportation Economics School</i>	2022
	<b>Ecole Polytechnique Fédérale de Lausanne (EPFL)</b> <i>Discrete Choice Analysis course – Predicting Individual Behavior and Market Demand</i>	2022
	<b>Advanced Risk and Portfolio Management (ARPM)</b> <i>Bootcamp</i>	2020
	<b>University of Bergamo</b> <i>Summer School Applied Health Econometrics and Health Policy</i>	2018
	<b>International Project Management Association (IPMA)</b> <i>Introductory Level Certificate</i>	2018
Reviewer Activity	<b>Journal reviews</b> <i>Transportation research part A: Policy and Practice</i> (7 reviews) <i>Transportation research part E: Logistics and Transportation Review</i> (1 review) <i>Economics of Transportation</i> (1 review) <i>Journal of Air Transport Management</i> (14 reviews) <i>Science Progress</i> (1 review)	

Professional Societies **Institute for Operations Research Management Science (INFORMS)**  
*Member, 2019 – present*

**INFORMS Aviation Application Section (AAS)**  
*Best student presentation award committee, 2023 – present*  
*Member, 2019 – present*

**International Transportation Economics Association (ITEA)**  
*Member, 2022 – present*

**Operations Research Society of Israel (ORSIS)**  
*Member, 2022*

**Italian Society of Economists (SIE)**  
*Member, 2019 – present*

**Italian Society of Transport Economists (SIET)**  
*Member, 2019 – present*

Languages and Skills Italian (native), English (advanced)  
Python, Pyomo, Mathematica, R, Julia, L<sup>A</sup>T<sub>E</sub>X, QGIS, Microsoft Office, Microsoft Windows

References [Nicole Adler](#) [Gianmaria Martini](#)  
Business School Department of Economics  
Hebrew University of Jerusalem University of Bergamo  
[Nicole.Adler@mail.huji.ac.il](mailto:Nicole.Adler@mail.huji.ac.il) [gianmaria.martini@unibg.it](mailto:gianmaria.martini@unibg.it)

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